#### STUDY ON FINANCIAL PERFORMANCE OF BAJAJ MOTOR INDUSTRIES

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#### **Abstract**

This study is made to understand the financial performance of the industry which is the leading two wheeler, three wheeler and spae parts manufacturing industry. Background of the industry, bankers who support the industry, bonus schemes by the industry, capital history, cash flow of the industry, contingent liability, income and expenditure, net working capital and ratio analysis of the industry are taken into account for the better understanding of the industry.

Key Words: Income and Expenditure, Balance Sheet and Executive summary

#### Introduction

Bajaj Auto Ltd (BAL) is one of the leading two & three wheeler manufacturers in India. The company is well known for its R&D, product development, process engineering and low-cost manufacturing skills. The company is the largest exporter of two and three-wheelers in the country. The company has two subsidiaries, namely Bajaj Auto International Holdings BV and PT Bajaj Indonesia. On 29 November 1945, Bajaj Auto came into being under the name M/s Bachraj Trading Corporation Private Limited. In 1948, Bajaj Auto started selling imported two-and three-wheelers in India. In 1959, Bajaj Auto obtained licence from the Government of India to manufacture two- and three-wheelers. In the year 1960, Bajaj Auto became a public limited company. In the year 1970, Bajaj Auto rolled out its 100,000th vehicle. In 1971, Bajaj Auto launched three-wheeler goods carrier. In 1977, the company launched Rear Engine Autorickshaw.

On 19 January 1984, the foundation stone was laid for Bajaj Auto's new plant at Waluj, Aurangabad. On 5 November 1985, Bajaj Auto commenced production at Waluj plant. In 1998, Bajaj Auto commenced production at its Chakan, Pune plant. In November 2001, Bajaj Auto launched its premium bike 'Pulsar'. In February 2003, Bajaj Auto launched Caliber115 in the executive motorcycle segment. In November 2007, Bajaj Auto International Holdings BV, a wholly owned subsidiary company acquired 14.51% equity stake in KTM Power Sports AG of

Austria, Europe's second largest sport motorcycle manufacturer for Rs 345 crore. During the year 2010-11, the company expanded the production capacity of Motorised Two & Three Wheelers by 780,000 Nos to 5,040,000 Nos. The company launched Avenger 220 DTS-i, KTM Duke 125, Discover 150 and Discover 125 in the market. In 2012, Bajaj Auto tied up with Japan's Kawasaki in Indonesia. In 2013, the Company has introduced another variant of premium motorcycles under the Bajaj-KTM joint venture namely Duke 390cc for a price of Rs 1.83 lakh. The company also received CII Design Excellence Award. Ref: Bajaj Auto Ltd., capital market publishers India Ltd.,

# Objectives of the study

- 1. To identify the financial performance of the industry
- 2. To identify the income and expenditure of the industry.
- 3. To analyze the balance sheet and the executive summary of the company.

# Scope of the study

The research is made to know the performance level of Bajaj industry which is the second largest manufacturer in two wheeler, three wheeler and spare parts industry.

### Limitations

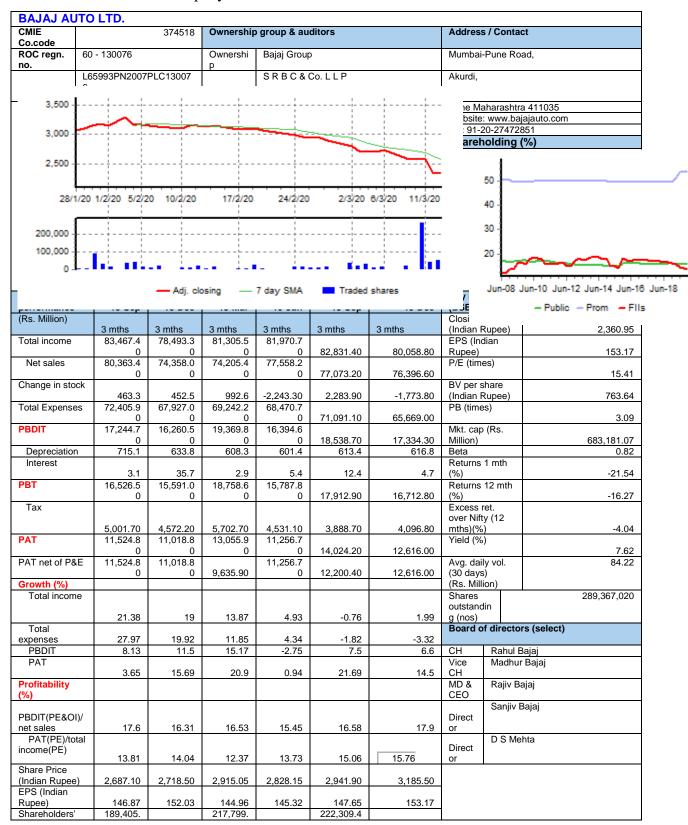
The study is based on the secondary data, which is taken from the bajaj auto Ltd website and also from Capital market publishers Ltd., Basically this study is taken for 10 years which is suitable for the research to be done.

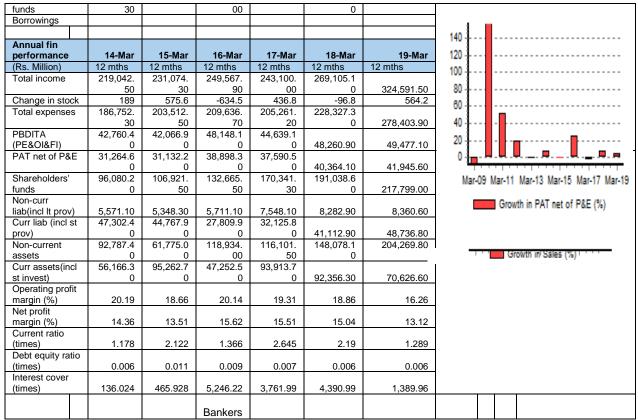
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# Company Profile

Table -1 Profile of the company.





# Income and Expenditure

Table -2 Income and Expenditure

Income & Expenditure Summary : Mar										
2010 - Mar 2019 : Non-Annualised : Rs. Million	Mar-10	Mar-11	Mar-12	Mar-13	Mar-14	Mar-15	Mar-16	Mar-17	Mar-18	Mar-19
	12 mths									
	IGAAP	IGAAP	IGAAP	IGAAP	IGAAP	IGAAP	INDAS	INDAS	INDAS	INDAS
Total income	126,750.40	187,525.90	211,213.90	219,760.40	219,042.50	231,074.30	249,567.90	243,100.00	269,105.10	324,591.50
Sales	123,999.20	173,322.20	204,791.80	211,360.70	211,777.00	225,421.90	239,033.10	231,150.60	255,925.30	304,238.20
Industrial sales	115,611.10	163,785.20	192,414.90	196,079.60	194,332.60	204,881.60	238,251.30	230,142.50	254,633.80	302,637.60
Income from non-financial services	8,388.10	9,537.00	12,376.90	15,281.10	17,444.40	20,540.30	781.8	1,008.10	1,291.50	1,600.60
Income from financial services	1,487.60	5,064.40	5,556.40	6,532.10	5,289.00	4,377.20	9,424.90	10,335.20	11,609.80	14,492.30
Interest income	814.6	3,498.40	3,432.30	3,520.80	4,321.30	2,353.90	2,474.40	2,125.80	1,118.70	9,776.00
Dividends	2.5	4.7	1.4	1.5	270.8		891.8		1,350.70	943.6
Income from treasury operations	670.5	1,561.30	2,122.70	3,009.80	696.9	2,023.30	6,058.70	8,209.40	9,140.40	3,772.70
Other income	531	261.3	275.6	343.2	686.3	715.5	592.8	819.3	831.6	970.7

Prior period and extraordinary   T32.6   8,878.00   590.1   1,524.40   1,290.20   559.7   517.1   794.9   738.4   4,890.30
Income   T32.6   8,878.00   590.1   1,524.40   1,290.20   559.7   517.1   T94.9   T38.4   4,890.30
Change in stock 476 827.9 941.5 -240 189 575.6 -634.5 436.8 -96.8 564.2  Total expenses Operating expenses 101,472.50 142,199.30 168,235.40 173,473.30 169,205.60 183,930.60 190,250.50 186,948.30 207,567.60 255,325.30 Raw materials, stores & spares Purchase of finished goods Packaging and packing expenses 2,100.90 2,733.00 2,554.10 2,686.50 3,128.00 3,093.80 2,448.50 2,691.80 3,479.30 Power, fuel & water charges 703.5 866.1 1,018.50 1,213.30 1,061.60 1,147.00 1,206.60 964.6 1,002.60 1,150.10 Compensation to employees 5,946.40 4,935.80 5,401.10 6,394.80 7,265.80 8,973.00 9,436.30 13,134.70 13,463.10 4,113.60 63.6 Royalties, technical know-how fees, etc Rent & lease
Total expenses
Total expenses
Operating expenses 101,472.50 142,199.30 168,235.40 173,473.30 169,205.60 183,930.60 190,250.50 186,948.30 207,567.60 255,325.30 Raw materials, stores & spares 77,673.00 113,968.90 135,557.90 136,475.90 130,614.50 138,844.80 138,488.10 133,999.90 161,168.70 204,426.30 Purchase of finished goods 4,198.10 5,684.10 7,511.50 8,588.30 9,591.00 11,545.70 12,764.00 13,824.70 14,012.50 15,793.80 Packaging and packing expenses 2,100.90 2,733.00 2,554.10 2,686.50 3,128.00 3,093.80 2,448.50 2,691.80 3,479.30 Power, fuel & water charges 703.5 866.1 1,018.50 1,213.30 1,061.60 1,147.00 1,206.60 964.6 1,002.60 1,150.10 Compensation to employees 5,946.40 4,935.80 5,401.10 6,394.80 7,265.80 8,973.00 9,171.20 9,970.70 10,690.90 12,554.00 Indirect taxes 6,269.30 9,625.20 9,750.60 11,582.40 10,280.00 9,436.30 13,134.70 13,463.10 4,113.60 63.6 Royalties, technical knowhow fees, etc 37.5 Rent & lease
Operating expenses 101,472.50 142,199.30 168,235.40 173,473.30 169,205.60 183,930.60 190,250.50 186,948.30 207,567.60 255,325.30 Raw materials, stores & spares 77,673.00 113,968.90 135,557.90 136,475.90 130,614.50 138,844.80 138,488.10 133,999.90 161,168.70 204,426.30 Purchase of finished goods 4,198.10 5,684.10 7,511.50 8,588.30 9,591.00 11,545.70 12,764.00 13,824.70 14,012.50 15,793.80 Packaging and packing expenses 2,100.90 2,733.00 2,554.10 2,686.50 3,128.00 3,093.80 2,448.50 2,691.80 3,479.30 Power, fuel & water charges 703.5 866.1 1,018.50 1,213.30 1,061.60 1,147.00 1,206.60 964.6 1,002.60 1,150.10 Compensation to employees 5,946.40 4,935.80 5,401.10 6,394.80 7,265.80 8,973.00 9,171.20 9,970.70 10,690.90 12,554.00 Indirect taxes 6,269.30 9,625.20 9,750.60 11,582.40 10,280.00 9,436.30 13,134.70 13,463.10 4,113.60 63.6 Royalties, technical knowhow fees, etc 37.5 Rent & lease
Raw materials, stores & spares 77,673.00 113,968.90 135,557.90 136,475.90 130,614.50 138,844.80 138,488.10 133,999.90 161,168.70 204,426.30 Purchase of finished goods 4,198.10 5,684.10 7,511.50 8,588.30 9,591.00 11,545.70 12,764.00 13,824.70 14,012.50 15,793.80 Packaging and packing expenses 2,100.90 2,733.00 2,554.10 2,686.50 3,128.00 3,093.80 2,448.50 2,691.80 3,479.30 Power, fuel & water charges 703.5 866.1 1,018.50 1,213.30 1,061.60 1,147.00 1,206.60 964.6 1,002.60 1,150.10 Compensation to employees 5,946.40 4,935.80 5,401.10 6,394.80 7,265.80 8,973.00 9,171.20 9,970.70 10,690.90 12,554.00 Indirect taxes 6,269.30 9,625.20 9,750.60 11,582.40 10,280.00 9,436.30 13,134.70 13,463.10 4,113.60 63.6 Royalties, technical knowhow fees, etc 37.5
stores & spares         77,673.00         113,968.90         135,557.90         136,475.90         130,614.50         138,844.80         138,488.10         133,999.90         161,168.70         204,426.30           Purchase of finished goods         4,198.10         5,684.10         7,511.50         8,588.30         9,591.00         11,545.70         12,764.00         13,824.70         14,012.50         15,793.80           Packaging and packing expenses         2,100.90         2,733.00         2,554.10         2,686.50         3,128.00         3,093.80         2,448.50         2,691.80         3,479.30           Power, fuel & water charges         703.5         866.1         1,018.50         1,213.30         1,061.60         1,147.00         1,206.60         964.6         1,002.60         1,150.10           Compensation to employees         5,946.40         4,935.80         5,401.10         6,394.80         7,265.80         8,973.00         9,171.20         9,970.70         10,690.90         12,554.00           Indirect taxes         6,269.30         9,625.20         9,750.60         11,582.40         10,280.00         9,436.30         13,134.70         13,463.10         4,113.60         63.6           Royalties, technical knowhow fees, etc         37.5         866.1         8,980.00
Purchase of finished goods         4,198.10         5,684.10         7,511.50         8,588.30         9,591.00         11,545.70         12,764.00         13,824.70         14,012.50         15,793.80           Packaging and packing expenses         2,100.90         2,733.00         2,554.10         2,686.50         3,128.00         3,093.80         2,448.50         2,691.80         3,479.30           Power, fuel & water charges         703.5         866.1         1,018.50         1,213.30         1,061.60         1,147.00         1,206.60         964.6         1,002.60         1,150.10           Compensation to employees         5,946.40         4,935.80         5,401.10         6,394.80         7,265.80         8,973.00         9,171.20         9,970.70         10,690.90         12,554.00           Indirect taxes         6,269.30         9,625.20         9,750.60         11,582.40         10,280.00         9,436.30         13,134.70         13,463.10         4,113.60         63.6           Royalties, technical knowhow fees, etc         37.5         87.5         87.5         88.973.00         9,436.30         13,134.70         13,463.10         4,113.60         63.6
Packaging and packing expenses         2,100.90         2,733.00         2,554.10         2,686.50         3,128.00         3,093.80         2,448.50         2,691.80         3,479.30           Power, fuel & water charges         703.5         866.1         1,018.50         1,213.30         1,061.60         1,147.00         1,206.60         964.6         1,002.60         1,150.10           Compensation to employees         5,946.40         4,935.80         5,401.10         6,394.80         7,265.80         8,973.00         9,171.20         9,970.70         10,690.90         12,554.00           Indirect taxes         6,269.30         9,625.20         9,750.60         11,582.40         10,280.00         9,436.30         13,134.70         13,463.10         4,113.60         63.6           Royalties, technical knowhow fees, etc         37.5         87.5
packing expenses         2,100.90         2,733.00         2,554.10         2,686.50         3,128.00         3,093.80         2,448.50         2,691.80         3,479.30           Power, fuel & water charges         703.5         866.1         1,018.50         1,213.30         1,061.60         1,147.00         1,206.60         964.6         1,002.60         1,150.10           Compensation to employees         5,946.40         4,935.80         5,401.10         6,394.80         7,265.80         8,973.00         9,171.20         9,970.70         10,690.90         12,554.00           Indirect taxes         6,269.30         9,625.20         9,750.60         11,582.40         10,280.00         9,436.30         13,134.70         13,463.10         4,113.60         63.6           Royalties, technical knowhow fees, etc         37.5         87.5         87.5         87.5         88.973.00         9,436.30         13,134.70         13,463.10         4,113.60         63.6
water charges         703.5         866.1         1,018.50         1,213.30         1,061.60         1,147.00         1,206.60         964.6         1,002.60         1,150.10           Compensation to employees         5,946.40         4,935.80         5,401.10         6,394.80         7,265.80         8,973.00         9,171.20         9,970.70         10,690.90         12,554.00           Indirect taxes         6,269.30         9,625.20         9,750.60         11,582.40         10,280.00         9,436.30         13,134.70         13,463.10         4,113.60         63.6           Royalties, technical knowhow fees, etc         37.5         37.5         4.72         <
Compensation to employees         5,946.40         4,935.80         5,401.10         6,394.80         7,265.80         8,973.00         9,171.20         9,970.70         10,690.90         12,554.00           Indirect taxes         6,269.30         9,625.20         9,750.60         11,582.40         10,280.00         9,436.30         13,134.70         13,463.10         4,113.60         63.6           Royalties, technical knowhow fees, etc         37.5
to employees 5,946.40 4,935.80 5,401.10 6,394.80 7,265.80 8,973.00 9,171.20 9,970.70 10,690.90 12,554.00  Indirect taxes 6,269.30 9,625.20 9,750.60 11,582.40 10,280.00 9,436.30 13,134.70 13,463.10 4,113.60 63.6  Royalties, technical knowhow fees, etc 37.5  Rent & lease
Royalties, technical know- how fees, etc 37.5  Rent & lease
technical know- how fees, etc 37.5  Rent & lease
how fees, etc         37.5           Rent & lease
rent   952  1135  1074  884  984  994  1188  1322  1371  1200
Repairs & 93.2 113.3 107.4 00.4 90.4 99 110.0 132.2 137.1 143.9
maintenance         762         1,657.90         1,914.60         2,114.30         1,446.70         1,997.30         2,030.10         1,880.60         1,632.60         1,447.60
Insurance premium paid 24.3 24.4 26.8 34.6 26.2 23.9 33.3 37.2 32 30.4
Outsourced 24.3 24.4 20.6 34.0 20.2 23.9 33.3 37.2 32 30.4
manufacturing
jobs Utsourced Utsourced
professional jobs 8.6 8.7 12 11.4 13.9 15.1 14.5 15.8 16.7 17.3
Non-executive directors' fees 6.4 9.8 11.7 13.6 14.2 28.2 28.9 24.4 31.1 34.3
Selling & 11.7 15.6 14.2 25.2 26.5 24.4 51.1 54.5
distribution
expenses         4,451.70         1,723.70         2,579.80         3,087.20         4,458.80         5,768.70         5,151.30         4,946.30         6,623.80         9,878.20           Travel
expenses         250.4         261.2         374.9         437.9         502.2         554.9         585.9         559.7         666.3
Communications
expenses
Printing & stationery
expenses
Miscellaneous expenditure 2,488.50 2,526.00 2,980.60 2,862.60 3,755.90 5,238.70 6,405.20 7,172.30 7,409.80 8,334.80
Other 2,408.30 2,320.00 2,900.00 3,733.90 3,236.70 0,403.20 7,172.30 7,409.00 6,334.00
operational exp of
industrial ent         1,048.70         1,028.60         1,026.50         1,523.90           Other         Image: Control of the control
operational exp of
non-fin services ent
ent Provision for State
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expenses										
Fund based financial services expenses	59.8	1,039.60	1,635.00	1,052.80	1,761.50	596.5	10.5	31	13.1	44.8
Non-cash charges	1,548.30	1,436.20	1,948.40	2,261.60	1,808.60	2,720.40	3,080.50	3,108.80	3,180.40	2,669.90
Depreciation	1,327.70	1,228.40	1,456.20	1,639.70	1,789.50	2,667.40	3,065.10	3,072.90	3,148.00	2,656.90
Amortisation										
Write-offs	208.7	204.4	392.7	572.7	7.3	14.8	7.6	1.2	1	1.1
Provisions	11.9	3.4	99.5	49.2	11.8	38.2	7.8	34.7	31.4	11.9
Prior period and extraordinary expenses	69.7	201.2	74.9	70.4	75.6	3,554.50	118.7	109.8	421.5	84.1
Provision for	7.075.00	40,000,00	40.004.00	40.000.00	40.004.00	40.740.50	40.470.50	45,000,00	47.444.70	00.070.00
direct tax	7,075.00	10,080.20	10,221.20	12,226.60	13,901.00	12,710.50	16,176.50	15,063.30	17,144.70	20,279.80
Profit after tax	17,001.10	33,397.30	30,040.50	30,435.70	32,479.20	28,137.40	39,296.70	38,275.60	40,681.00	46,751.80
Addendum Information										
Total income net of P&E	126,017.80	178,647.90	210,623.80	218,236.00	217,752.30	230,514.60	249,050.80	242,305.10	268,366.70	319,701.20
Net sales	117,729.90	163,697.00	195,041.20	199,778.30	201,497.00	215,985.60	225,898.40	217,687.50	251,811.70	304,174.60
Cost of goods sold	89,041.40	127,995.20	152,760.50	157,167.50	153,360.20	166,476.60	170,750.00	166,307.20	194,837.00	241,884.30
Cost of sales	103,459.70	143,776.90	170,269.70	177,261.80	173,336.00	188,256.90	196,047.60	192,156.70	213,358.00	260,485.00
Cost of sales per day	283.5	393.9	466.5	485.6	474.9	515.8	537.1	526.5	584.5	713.7

# INTREPRETATION:

Total Income of the company is increased by 2.56 times from the year March 2010 to March 2019.

Total sales of the company is increased by 2.45 times from March 2010 to March 2019.

# Balance sheet

Table – 3 Balance Sheet

Balance Sheet Summary : Mar 2010 - Mar										
2019 : Non- Annualised : Rs. Million	Mar-10	Mar-11	Mar-12	Mar-13	Mar-14	Mar-15	Mar-16	Mar-17	Mar-18	Mar-19
	12 mths	12 mths	12 mths	12 mths	12 mths	12 mths	12 mths	12 mths	12 mths	12 mths
	IGAAP	IGAAP	IGAAP	IGAAP	IGAAP	IGAAP	INDAS	INDAS	INDAS	INDAS
Total liabilities	87,389.00	94,194.80	112,451.40	126,368.70	148,953.70	157,037.70	166,186.50	210,015.20	240,434.40	274,896.40
Total Capital	1,446.80	2,893.70	2,893.70	2,893.70	2,893.70	2,893.70	2,893.70	2,893.70	2,893.70	2,893.70
Paid up equity	1,446.80	2,893.70	2,893.70	2,893.70	2,893.70	2,893.70	2,893.70	2,893.70	2,893.70	2,893.70

	1	T .		1		1	1	T	I	
capital										
Paid up preference capital										
preference capital										
Share appln										
money &										
suspense account										
-										
Reserves and funds	27,836.60	46,208.50	57,517.00	76,125.80	93,186.50	104,027.80	129,771.80	167,447.60	188,144.90	214,905.30
			•			102,175.40	·			·
Free reserves General	27,502.70	46,000.80	60,907.40	76,108.60	91,660.50	102,175.40	129,687.70	166,091.60	187,752.50	213,731.80
reserves	18,952.80	20,846.00	23,856.00	26,906.00	30,156.00	32,976.00	36,636.00	40,466.00	44,536.00	49,216.00
Balance as										
per profit & loss account	8,549.90	25,154.80	37,051.40	49,202.60	61,504.50	69,199.40	93,051.70	125,625.60	143,216.50	164,515.80
Specific	0,040.00	20,104.00	37,031.40	43,202.00	01,304.30	00,100.40	33,031.70	123,023.00	143,210.30	104,515.00
reserves	333.9	207.7	-3,390.40	17.2	1,526.00	1,852.40	84.1	1,356.00	392.4	1,173.50
Security premium reserves										
(net of										
deductions)										
Capital reserves (incl										
grants and										
subsidies)										
Capital										
redemption reserves										
Debenture										
and bond										
redemption										
reserves										
Long term										
borrowings excl										
current portion  Long term		1,338.80	974.8	712.7	577.4	1,117.70	1,178.60	1,199.00	1,207.70	1,245.20
borrowings incl										
current portion		1,673.00	1,250.30	884.4	591.9	1,123.50	1,178.60	1,199.00	1,207.70	1,245.20
From banks										
From financial										
institutions Syndicated										
across banks &										
institutions										
Debentures and bonds										
Loans from										
promoters,										
directors & shareholders										
Less: current										
portion of long										
term borrowings		334.2	275.5	171.7	14.5	5.8				
Deferred tax liability	1,918.10	1,977.00	2,063.40	2,716.50	2,895.70	2,787.70	3,301.20	4,821.90	5,262.90	6,368.20
Other long term	1,910.10	1,877.00	2,003.40	۷,7 10.50	۷۱.۵۶۵,۲۷	۷,/0/./۷	3,301.20	4,021.90	5,202.90	0,306.20
liabilities		1,937.10	1,570.70	1,220.60	874.3	575.9	707.3	565.3	479.6	450.7
Long term		4 005 00		1 000 10	4 000 70	007	504	004.0	4 000 70	000.5
provisions		1,285.00	1,150.10	1,363.10	1,223.70	867	524	961.9	1,332.70	296.5
Reserves and	27,836.60	46,208.50	57,517.00	76,125.80	93,186.50	104,027.80	129,771.80	167,447.60	188,144.90	214,905.30

funds										
Short term		4 500 00				0.5				
borrowings Short term		1,589.20				2.5				
trade payables										
and acceptances		17,892.60	19,577.90	19,796.10	21,114.00	17,605.30	20,270.40	22,357.30	32,443.20	37,867.30
Total assets	87,389.00	94,194.80	112,451.40	126,368.70	148,953.70	157,037.70	166,186.50	210,015.20	240,434.40	274,896.40
Net fixed assets	14,795.90	14,827.10	14,817.30	18,044.30	20,060.40	19,172.40	20,256.70	19,432.60	18,212.20	17,084.40
Net intangible assets	0	42.8	21.4				892.9	446.5		197.5
Land and		42.0	21.4				002.0	440.0		107.0
buildings	4,806.90	5,308.60	5,252.60	5,947.60	5,887.50	6,156.60	6,656.70	6,920.80	7,154.80	6,915.20
Plant, machinery,										
computers &										
electrical assets	6,550.90	6,632.70	6,372.60	6,776.80	9,401.80	8,966.60	9,209.30	9,162.60	8,796.60	8,383.50
Net fixed assets	14,795.90	14,827.10	14,817.30	18,044.30	20,060.40	19,172.40	20,256.70	19,432.60	18,212.20	17,084.40
Net pre- operative exp										
pending allocation										
Long term investments		40,350.80	37,862.10	37,191.50	62,599.30	33,527.60	90,010.80	87,399.20	118,800.00	176,383.80
Long term		40,330.00	37,002.10	37,191.30	02,399.30	33,327.00	90,010.80	07,399.20	110,000.00	170,303.00
investments in		40 505 40	44.040.00	40 505 40	4.4.0.40.00	4404000	40.007.00	40.007.00	40.007.00	00 400 50
group cos Long term		10,565.40	11,246.80	13,565.40	14,242.90	14,242.90	12,227.20	12,227.20	12,227.20	22,169.50
investments in										
non group cos		29,785.40	26,615.30	23,626.10	48,356.40	19,284.70	77,783.60	75,172.00	106,572.80	154,214.30
Long term loans										
& advances		2,269.60	5,829.10	4,444.30	4,589.80	4,438.80	6,822.60	7,112.60	8,402.40	9,312.20
Deferred tax	4 004 00	4 070 00	4 570 00	4 505 50	4 400 00	4.074.00	4.070.00	4 005 70	0.000.70	244.0
assets Other long term	1,901.20	1,679.90	1,579.00	1,565.50	1,463.90	1,371.90	1,273.20	1,685.70	2,028.70	941.6
assets		4,057.50	225.5	206.8	2,633.40	714.9	48.3	49.7	70.1	67.6
Current assets										
and loans & advances		30,311.30	51,721.90	61,980.80	56,166.30	95,262.70	47,252.50	93,913.70	92,356.30	70,626.60
Inventories		5,472.80	6,785.30	6,362.80	6,397.20	8,141.50	7,190.70	7,283.80	7,425.80	9,615.10
Trade & bills				·				Í		
receivables Cash & bank		3,598.90	4,227.90	7,675.80	7,962.10	7,169.60	7,179.30	9,532.90	14,918.70	25,596.90
balance	0.9	2,287.60	16,538.30	5,588.50	4,954.80	5,861.50	8,595.20	2,936.80	7,780.00	9,228.10
Short term		6,868.30			22 907 00			60 500 00	E7 CE 4 40	
investments Short term		0,008.30	10,966.00	27,113.30	22,897.00	58,005.60	13,199.40	60,500.80	57,654.10	15,764.80
loans & advances		530.6	1,124.20	1,175.70	1,966.90	997.9	10,688.40	11,198.30	3,957.00	9,660.00
Addendum Information										
Net fixed assets										
net of reval	14,795.90	14,827.10	14,817.30	18,044.30	20,060.40	19,172.40	20,256.70	19,432.60	18,212.20	17,084.40
Tangible net worth	29,283.40	49,059.40	60,389.30	79,019.50	96,080.20	106,921.50	131,772.60	169,894.80	191,038.60	216,856.40
Total outside	·		•	·	•					
liabilities	58,105.60	45,092.60	52,040.70	47,349.20	52,873.50	50,116.20	33,521.00	39,673.90	49,395.80	57,097.40

### **INTREPRETAIONS:**

Total liabilities has increased by 3.14 times from March 2010 to March 2019

Capital is increased by 2 times from March 2010 to March 2019.

Reserves and Funds increased by 7.7 times

Total assets is increased by 3.15 times with effect from 2010 to 2019 March.

Net fixed Assets increased by 1.15 times from March 2010 to March 2019.

Inventories increased by 1.75 times from 2011March to 2019 March.

# Executive summary

Table – 4 Executive summary

Executive Summary :										
Mar 2010 - Mar 2019 : Non- Annualised : Rs. Million	Mar-10	Mar-11	Mar-12	Mar-13	Mar-14	Mar-15	Mar-16	Mar-17	Mar-18	Mar-19
	12 mths									
	IGAAP	IGAAP	IGAAP	IGAAP	IGAAP	IGAAP	INDAS	INDAS	INDAS	INDAS
Total income	126,750.40	187,525.90	211,213.90	219,760.40	219,042.50	231,074.30	249,567.90	243,100.00	269,105.10	324,591.50
Sales	123,999.20	173,322.20	204,791.80	211,360.70	211,777.00	225,421.90	239,033.10	231,150.60	255,925.30	304,238.20
Income from financial services	1,487.60	5,064.40	5,556.40	6,532.10	5,289.00	4,377.20	9,424.90	10,335.20	11,609.80	14,492.30
Change in stock	476	827.9	941.5	-240	189	575.6	-634.5	436.8	-96.8	564.2
Total expenses	110,225.30	154,956.50	182,114.90	189,084.70	186,752.30	203,512.50	209,636.70	205,261.20	228,327.30	278,403.90
Raw materials, stores & spares	77,673.00	113,968.90	135,557.90	136,475.90	130,614.50	138,844.80	138,488.10	133,999.90	161,168.70	204,426.30
Power, fuel & water charges	703.5	866.1	1,018.50	1,213.30	1,061.60	1,147.00	1,206.60	964.6	1,002.60	1,150.10
Compensation to employees	5,946.40	4,935.80	5,401.10	6,394.80	7,265.80	8,973.00	9,171.20	9,970.70	10,690.90	12,554.00
Interest expenses	59.8	16.9	222.4	5.4	334.5	94.3	10.5	14	13.1	44.8
Depreciation	1,327.70	1,228.40	1,456.20	1,639.70	1,789.50	2,667.40	3,065.10	3,072.90	3,148.00	2,656.90
Profits										
PBDITA	25,684.20	45,953.30	43,845.10	45,976.70	49,950.30	44,164.80	58,564.20	56,478.70	61,019.20	69,746.30
PBDITA net of P&E&OI&FI	23,002.70	31,950.80	37,497.90	37,647.40	42,760.40	42,066.90	48,148.10	44,639.10	48,260.90	49,477.10

Profit after tax (PAT)	17,001.10	33,397.30	30,040.50	30,435.70	32,479.20	28,137.40	39,296.70	38,275.60	40,681.00	46,751.80
PAT net of P&E	16,338.20	24,720.50	29,525.30	28,981.70	31,264.60	31,132.20	38,898.30	37,590.50	40,364.10	41,945.60
Total	07 200 00	04.404.00	440 454 40	400 000 70	440.050.70	457.007.70	400 400 50	240.045.00	240 424 40	274 000 40
liabilities	87,389.00	94,194.80	112,451.40	126,368.70	148,953.70	157,037.70	166,186.50	210,015.20	240,434.40	274,896.40
Shareholders' funds	29,283.40	49,102.20	60,410.70	79,019.50	96,080.20	106,921.50	132,665.50	170,341.30	191,038.60	217,053.90
Paid up equity capital	1,446.80	2,893.70	2,893.70	2,893.70	2,893.70	2,893.70	2,893.70	2,893.70	2,893.70	2,893.70
Reserves and funds	27,836.60	46,208.50	57,517.00	76,125.80	93,186.50	104,027.80	129,771.80	167,447.60	188,144.90	214,905.30
Non-current liabilities (incl long term										
provns) Long term		6,537.90	5,759.00	6,012.90	5,571.10	5,348.30	5,711.10	7,548.10	8,282.90	8,360.60
borrowings		1,338.80	974.8	712.7	577.4	1,117.70	1,178.60	1,199.00	1,207.70	1,245.20
Current liabilities incl short term										
provns	42,781.00	38,554.70	46,281.70	41,336.30	47,302.40	44,767.90	27,809.90	32,125.80	41,112.90	48,736.80
Net worth	29,283.40	49,102.20	60,410.70	79,019.50	96,080.20	106,921.50	132,665.50	170,341.30	191,038.60	217,053.90
Tangible net worth	29,283.40	49,059.40	60,389.30	79,019.50	96,080.20	106,921.50	131,772.60	169,894.80	191,038.60	216,856.40
net worth	29,263.40	49,059.40	00,369.30	79,019.50	90,000.20	100,921.50	131,772.00	109,094.00	191,036.60	210,030.40
Total assets Non-current	87,389.00	94,194.80	112,451.40	126,368.70	148,953.70	157,037.70	166,186.50	210,015.20	240,434.40	274,896.40
assets		63,883.50	60,729.50	64,387.90	92,787.40	61,775.00	118,934.00	116,101.50	148,078.10	204,269.80
Net fixed assets	14,795.90	14,827.10	14,817.30	18,044.30	20,060.40	19,172.40	20,256.70	19,432.60	18,212.20	17,084.40
Long term investments		40,350.80	37,862.10	37,191.50	62,599.30	33,527.60	90,010.80	87,399.20	118,800.00	176,383.80
Current assets (incl		10,000.00	01,002.10	01,101.00	02,000.00	00,027.00	00,010.00	01,000.20	110,000.00	17 0,000.00
short term invest & adv)		30,311.30	51,721.90	61,980.80	56,166.30	95,262.70	47,252.50	93,913.70	92,356.30	70,626.60
Profitability ratios (%)										
Operating margin	18.6	18.4	18.3	17.8	20.2	18.7	20.1	19.3	18.9	16.3
Net profit margin	13	13.8	14	13.3	14.4	13.5	15.6	15.5	15	13.1
Return on net worth	70.8	63.1	53.9	41.6	35.7	30.7	32.5	24.8	22.3	20.6
Return on total assets	22.4	27.2	28.6	24.3	22.7	20.3	24.1	20	17.9	16.3
Return on								-	-	
capital employed	43.4	52	51.8	40.9	35.4	30.4	32.2	24.6	22.2	20.4
Liquidity ratios (times)										
Current ratio	1.424	0.781	1.109	1.487	1.178	2.122	1.366	2.645	2.19	1.289
Debt to equity ratio	0.458	0.066	0.021	0.011	0.006	0.011	0.009	0.007	0.006	0.006
Interest	392.525	2,060.21	179.716	7,632.17	136.024	465.928	5,246.22	3,761.99	4,390.99	1,389.96
		,		,			- , · · · ·	2, 2112	,:::::0	,:::::0
Average cost of Funds (%)	0.4	0.2	9.9	0.5	45.3	11	0.9	1.2	1.1	3.7

Efficiency										
ratios (times)										
Total income										
/ total assets	1.736	2.065	2.044	1.84	1.591	1.51	1.544	1.292	1.195	1.262
Sales /NFA										
excl reval	8.249	11.702	13.817	12.864	11.116	11.492	12.125	11.648	13.597	17.239
Total income										
/										
compensation										
to employees	21.192	36.194	38.996	34.127	29.969	25.69	27.156	24.302	25.102	25.466

## INTREPRETATION:

Total income has increased by 2.56 times from March 2010 to March 2019

Stock is increased by 1.18 times

Epenses by 2.53 times

PAT(Profit after Tax) by 2.75 times

Total liabilities by 3.14 times

Total Assets increased by 3.14 times from 2010 March to 2019 March for a period of 10 years.

# **INTREPRETATION:**

# 1. Income and Expenditure

Total Income of the company is increased by 2.56 times from the year March 2010 to March 2019.

Total sales of the company is increased by 2.45 times from March 2010 to March 2019.

# 2. Balance sheet

Total liabilities has increased by 3.14 times from March 2010 to March 2019

Capital is increased by 2 times from March 2010 to March 2019.

Reserves and Funds increased by 7.7 times

Total assets is increased by 3.15 times with effect from 2010 to 2019 March.

Net fixed Assets increased by 1.15 times from March 2010 to March 2019.

Inventories increased by 1.75 times from 2011March to 2019 March.

### 3. Executive Summary

Total income has increased by 2.56 times from March 2010 to March 2019

Stock is increased by 1.18 times

Epenses by 2.53 times

PAT(Profit after Tax) by 2.75 times

Total liabilities by 3.14 times

Total Assets increased by 3.14 times from 2010 March to 2019 March for a period of 10 years.

## Findings:

From the above study it is observed that the Bajaj Auto Ltd., is one of the profit making company and also it follows the regulations of the government. The study which ismade for 10 years from March 2010 to March 2019 clearly says that the total income of the company is increased 2.56 times from 2010. The conpany also pays the tax regularly. The compensation to the employees also seems to be healthy, it means that the company is treating the employees good for their welfare.

Also from the study Total Income is increased by 2.56 times, Total sales of the company is increased by 2.45 times, Capital is increased by 2 times, Reserves and Funds increased by 7.7 times, Net fixed Assets increased by 1.15 times, Inventories increased by 1.75 times, PAT(Profit after Tax) by 2.75 times, Total Assets increased by 3.14 times and Total liabilities by 3.14 times.

#### **SUGGESTIONS:**

Long term borrowings shows that the company is in good sound with the considerable reduction.

### **CONCLUSION:**

The researcher has found that the company is paying a good dividend to the share holders in the year 2010 it was 2.5 IGAAP which has increased to 943.6 in the year 2019 March. Also after the implementation of the GST, IGST, CGST the tax which is paid indirectly is also decreased tp 63.5 IGAAP from 6.269.30 IGAAP. Totally the financial performance of the company is increasing in trend.